



"Natural Gas Trade as a Catalyst for Regional Market Integration"

Promoting regional cooperation in the Asia-Pacific gas industry, for sustainable development in the region

Norio Ichino

Chairman, The Japan Gas Association October 7th, 2009

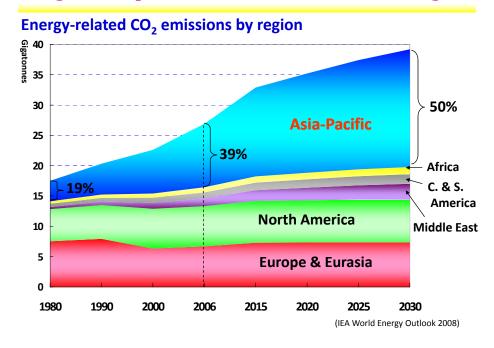
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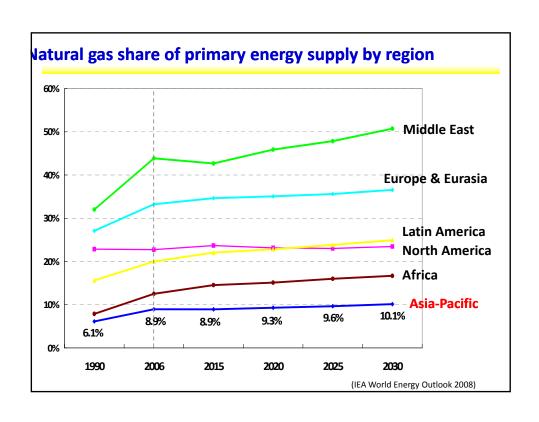
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- 2. Regional cooperation for ensuring supply security
- 3. Vision for the natural gas industry in the transition to a low carbon society
 - The case of

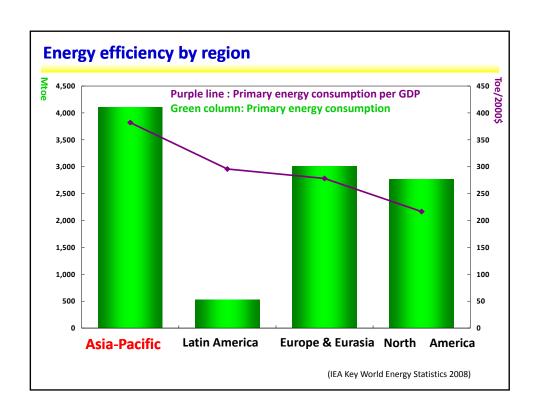
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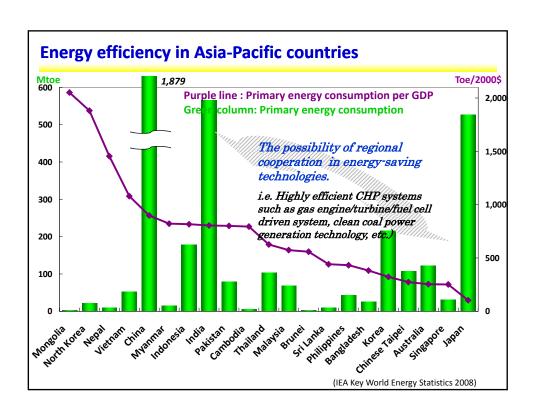
4. Summary

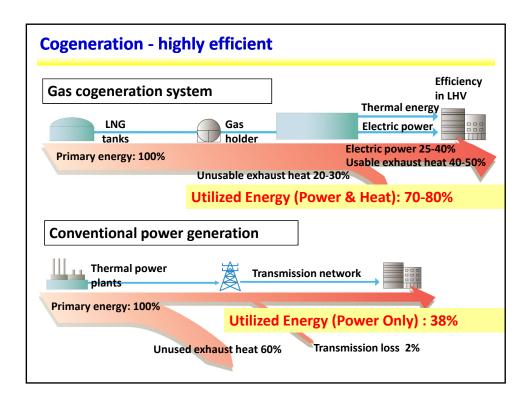
1. Regional cooperation for advanced use of natural gas









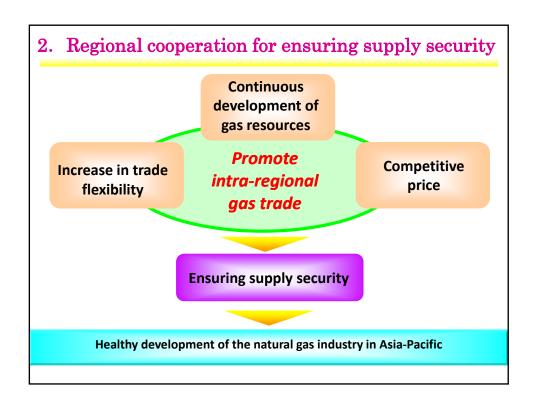


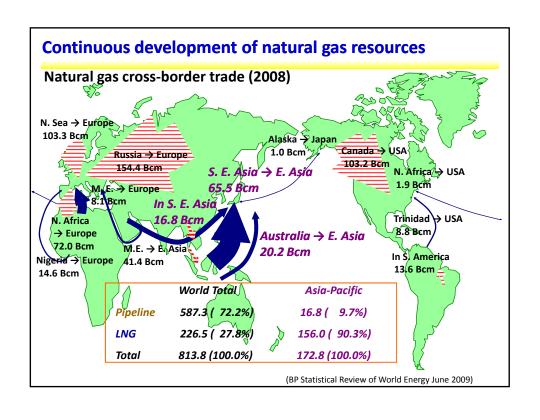
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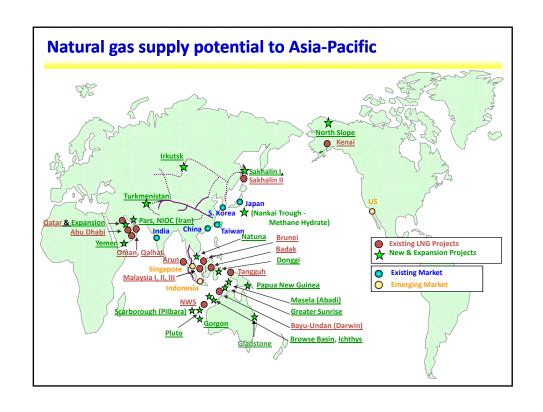
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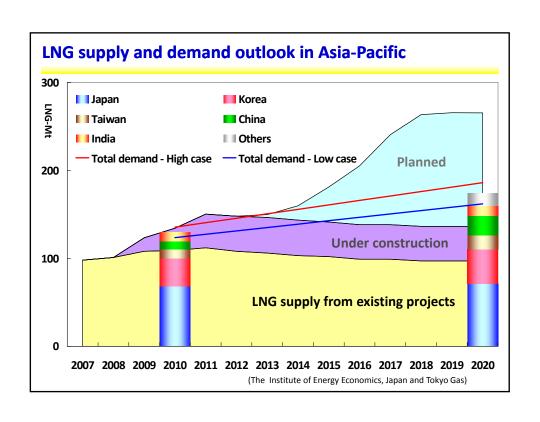
Japan-

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Flexible trade

Terms and conditions for natural gas trade: A need for flexibility

- **■** Ease restrictions on LNG cargo destinations
- Expand into Upward Quantity Tolerance and Downward Quantity Tolerance

Gas exporting countries

Sustainable growth for both

Competitive price

Natural gas pricing: A need for competitiveness

- Reasonable and acceptable price level for sustainable growth of both sellers and buyers.
- Less exposure to oil price fluctuations (gentler slope).
- Efforts by all to reduce total cost of the gas supply chain.

Gas exporting countries

Sustainable growth for both

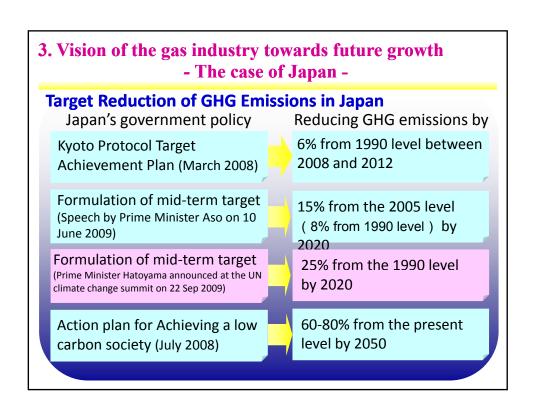
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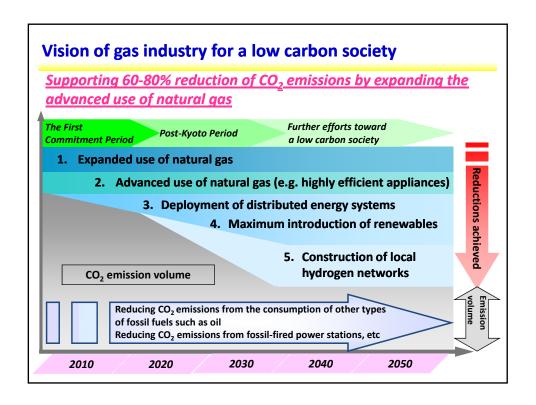
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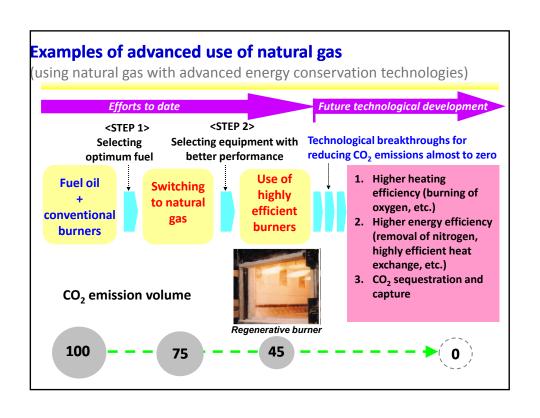
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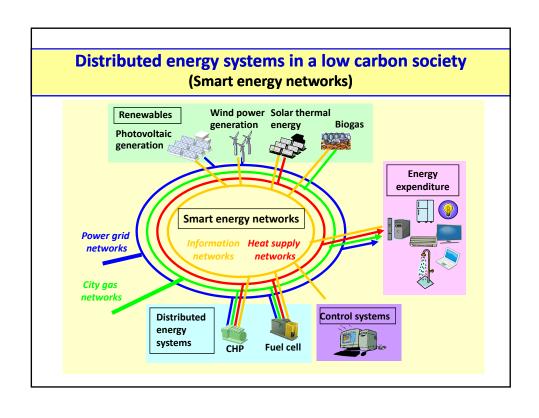
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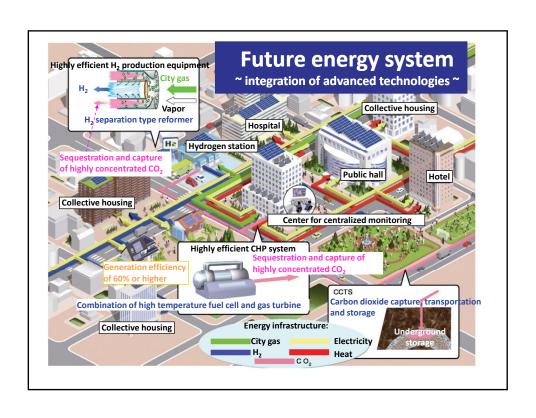
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Create closer relationships within the region Gas exporting countries Gas importing countries Ensuring supply security Advanced use of natural gas Advanced use of natural gas such as cogeneration systems Promotion of distributed energy system Harmony between renewable energy and natural gas Construction of local hydrogen networks, etc.

